

Ref.№: O2/13-10/2021; Date: 13 October 2021.

For whom it may concern

### **Coal supply from Indonesia**

Dear colleagues!

On behalf of the large Eurasian trading company specializing in the trade of natural resources, we offer for sale steam (energy) coal from Indonesia, for power-generating plants and enterprises of the steel and chemical industries.

Product:	Indonesia Steam (energy) Coal in bulk;
Origin:	Indonesia, Kalimantan Island, eastern or southern parts;
Quality:	GAR 3200 – GAR 6200;
Quantity:	50,000 MT - 200 000MT (±10%) per mo. x 12 months (annual contract);
Terms of Delivery:	FOB port in Indonesia /CIF ASWP (any safe world port);
Certification:	SGS / SUCOFINDO / other independent inspection;
Price:	Depends on the quality and quantity chosen by the Buyer;
Payment Terms:	Irrevocable 100% L/C at Sight 30-60 days, MT700;
Laycan period:	25 - 45 days after L/C issuance;
Visit:	It is possible for the buyer to visit the coal mining location, stock pile and jetty, after activation of the initialed contract;

In case of interest, we ask you to send a Letter of intent (LOI) to the supplier company, specify the parameters of the required coal, quantity and delivery basis, with details of the LC issuing bank, and contacts of the official responsible for negotiations.

#### It is required to attach to the LOI:

- 1. Company Profile (information about the Buyer's company and its previous work experience);
- 2. Client information sheet (CIS), with Buyer's bank details;
- 3. Import license, if required in the country of delivery
- 4. Be ready to provide a bank document confirming the solvency of the Buyer's company.

After receiving LOI from you, we are ready to promptly prepare a commercial supply offer for you, and begin negotiating on the details of the contract.

With respect, Directorate of ProValue Industry

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#### Specification based on the ASTM/ISO standard:

Supplies are carried out from various coal mines, which are located throughout Indonesia, but the main focus is on South and East Kalimantan. The offered quality varies in a wide range of GAR 3200 – GAR 6200, depending on the customer's request.

NO	PARAMETERS	UNITS	SPECIFICATION NCV-5500	REJECTION
1	Total Moisture	%(ARB)	12%	>15%
2	Inherent Moisture	%(ADB)	10%	>12%
3	Ash content	%(ADB)	10%	>12%
4	Volatile Matter	%(ADB)	43%	-
5	Total Sulfur	%(ARB)	0.7 %	>1%
6	Gross Calorific Value (GCV)	%(ARB)	5500 Kcal/kg	<5300 Kcal/kg
7	Fixed carbon	%(ADB)	by difference	
8	Hard Grove Index (HGI)	Index point	45-50	
9	Size 0-50 mm +/-	%(0-50mm)	90% min	
10	Size 50mm – Up +/-	%(50mm-up)	109	6 max

#### The content of chemical elements:

PARAMETER	UNIT	REJECTION
Mercury Hgd (DB)	µg/g	>0.6µg/
Arsenic Asd (DB)	µg/g	>80µg/g
Phosphorus pd (DB)	%	>0.15%
Chlorine Cld (DB)	%	>0.3%
Fluorine Fd (DB)	µg/g	>200µg/g

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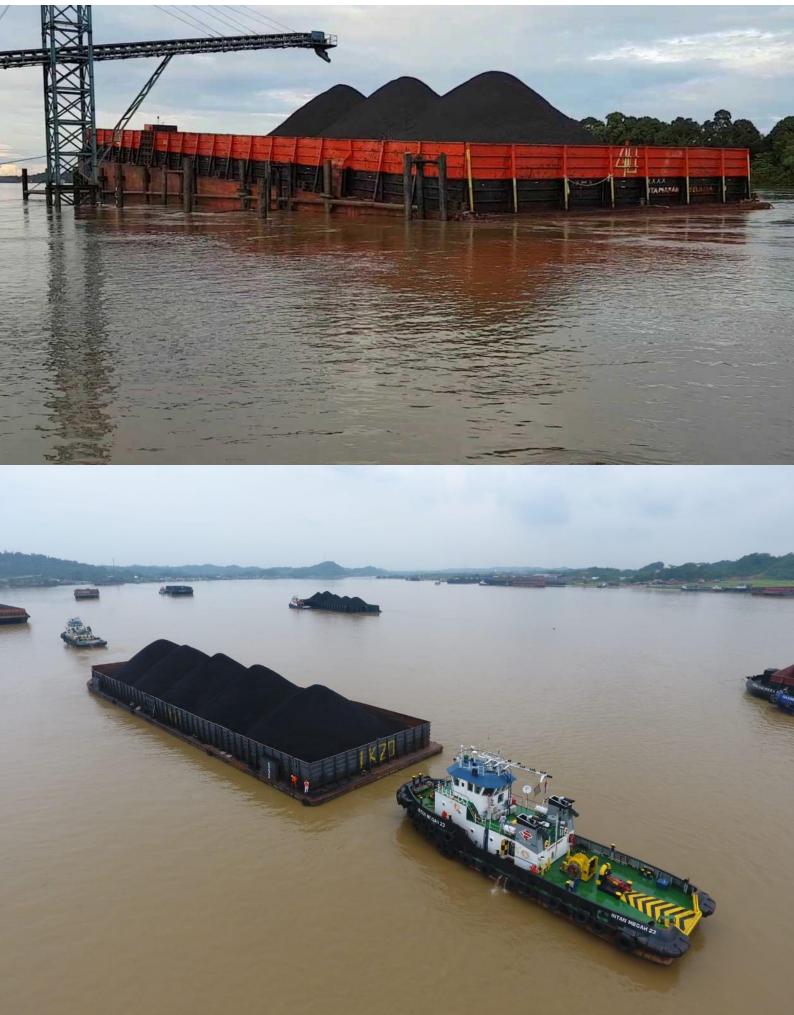
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## We invite you to cooperate!



# **Contacts**

If you have any questions, you can contact us:

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