



ProValue Industry
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Ref.No: A01/17-03/2020; Date: March 18, 2020.

Investment in Africa's raw materials transactions

Dear investors!

We offer you the possibility of direct investment in transactions on the most profitable raw material assets in Africa (diamonds, gold, coffee, cocoa, etc.), along with the establishment of relations on any other issues of interest in the region.

The team of organizers has developed direct personal contacts with the owners of local quarries, mines and mining companies, the Ministry of mining, jewelers, international banks and law offices, carriers, homology and certification laboratories, local law enforcement agencies, **to ensure all stages of the transaction for the selection and legal purchase of assets in Africa, cutting, certification and sale of products through the world's leading exchanges.**

The team has translators who collectively speak **more than 30 local languages**, which gives access to the most profitable direct transactions, as well as equipment for cutting stones and manufacturing products.

All transactions are legal, **carried out with the required licenses**, in full compliance with international and local legislation.

Briefly about the main thing:

- **Minimum investment:** \$150,000 - \$10,000,000 USD;
- **Profit from the transaction:** 50% - 300% or more;
- **The distribution of profits with the investor:** 50 / 50;
- **The duration of the transaction:** 4 – 8 weeks;

- **Products:** diamonds, gold, other commodities;
- **Countries:** Burkina Faso, Guinea, Mali;
- **Exchanges for sale:** Belgian (Antwerp), Israeli;
- **Transportation:** Brinks, Malca-Amit, Ferrari, etc;
- **Certification:** GIA: Gemological Institute Of America;



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Doing business in Africa

In the region, **Americans, Chinese, and Indians are constantly present**, who buy all the assets that are worth almost immediately, at the moment of their extraction. There is a struggle for resources. There are local companies that attract foreign buyers and offer stones, metals and other raw materials of interest

A huge number of various deceptions, visible only in personal presence.

Foreign companies and export - oriented companies primarily use **English and French** for their work, which narrows their opportunities to work directly with the local population, who have precious stones that are highly valued in the world.

The organizers of this offer, having in their team translators familiar with more than 30 local languages and dialects, including the former interpreter of the President of the country, established direct relations with local miners, mine owners, chiefs, local residents, personally visiting the countries of **Burkina Faso, Ethiopia, Guinea, Mali, Sierra Leone, Ivory Coast, Tanzania, Sudan, Zambia, Zimbabwe**.

We have established contacts with jewelers, collectors, exchange managers and bankers in **Belgium, Switzerland and Israel**, which makes it possible not only to put diamonds up for sale or offer them to current buyers and collectors, but also to evaluate and pawn them in the Bank, receiving secured loans at a low interest rate .

Offer to the investor

The investor is offered direct participation in the financing of transactions , with the possibility of being present at all stages, from the beginning to the end. The investor covers all expenses and receives **50% of the profit** from each transaction. The format of participation and legal registration of all stages can be discussed.

Depending on the amount of financing, we can talk about conducting small one-time transactions, as well as organizing and developing a joint venture.

We offer to work with **investment assets**, i.e. with **diamonds and gold**. If the investor has an interest in other commodities, we can organize work in the required direction.



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Purchase of diamonds, cutting, certification and sale of diamonds

Let's look at the stages of this transaction in more detail.

Step 1: Since there are direct contacts and translators of almost all local languages, based on the budget of the planned transaction, before departure to the place, a selection of sellers and planned to buy stones will be made.

It is important to remember that interesting stones are sold on the day of the find, so this is done right before the trip to the site. Proposed purchase in the region: **Burkina Faso, Guinea, Mali.**

Step 2: Buy tickets, get visas, fly to the place, and settle in a protected campsite. The investor or his representative flies with the delegation, participating in the transaction at all its stages.

All interesting stones from the region and neighboring countries begin to be brought to the delegation. Every day there are many pre-planned meetings, and the most interesting assets are selected.

Since we can speak local languages, we work with companies that not only work for export, but also with local companies that have the most interesting assets.

Step 3: The Delegation visits all the most interesting places of raw material extraction in the region. Permanent security is provided for participants.

Step 4: The stones are evaluated by experts-gemologists. Verification of stones is carried out on the equipment of local institutes and laboratories, including the NBE (National Bureau of Expertise).

Step 5: Buy the maximum size and best quality diamonds.

If the budget is limited, then the result of the trip may be one good stone. In this case, you should take a minimum of \$ 120,000 on the card, and \$ 30,000 in cash.

If the budget allows, then lots containing a lot of stones are repurchased. The most interesting investment stones, from 5 carats and higher. Transactions for large amounts are carried out under an agreement and by non-cash payment.

Transactions with local companies **are official**, the companies **have licenses** for production and export, and all documents for the goods comply with international legislation.

Step 6: The stones are transported to the place of cutting, with the involvement of specialized international organizations (Brinks, Malca-Amit, Ferrari, etc.).



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Step 7: Cutting can be done in Belgium, or it can be done in Ukraine, which will be cheaper. There are specialists-jewelers with equipment that allows you to achieve **the perfect shape of the diamond**.

Step 8: The stone is certified by the GIA laboratory (Gemological Institute of America). Certification can be carried out in Belgium. A number is placed on the edge of the stone with a laser, the stone is entered in the register, a certificate is issued, and the stone becomes a commodity, the price of which is set according to the unified RAPAPORT (Diamond Report system).

Step 9: The stone can be:

- put it on the stock exchange in Belgium or Israel, and sell it at the maximum price;
- to sell to collectors;
- sell quickly with a discount to exchange managers;
- put it in the Bank and get a loan;
- deposit in a Depository, get a SKR, and use it as a financial instrument;
- ... the investor can offer their own option.

In previous transactions, we have developed direct contacts with exchanges, brokers, collectors, resellers of stones, jewelers and leading companies that sell stones.

The Economics of the transaction

The most common raw material will be 6 – 10 carats of diamond, and less often larger stones. The most interesting will be investment stones (from 5 carats after cutting).

After cutting, you will get a diamond up to 50% of the original size, and the remaining 50% goes to smaller stones, or you can set up your own production of tools (needles, saws, etc.).

- Raw material cost:** \$2000 - \$5000 per carat;
Cost of cutting: 1% - 2% of the cost of raw materials;
GIA certification costs: \$500- \$2000;
Other expenses:
- flight, accommodation, meals for at least 3 people, for 7-10 days;
 - logistics.

Example:

- buy raw materials in 10 carats, at 5000 \$/carat = \$50,000
- Cut: \$1000
- Certification: \$2000
- other expenses: \$ 2000 (conditional)



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- **Total cost of producing a 5- carat diamond: \$55,000**
- **Price of a 5- carat diamond by RAPAPORT: 8500\$ - 580,000\$ (profitability up to 1000%)**

Time spent:

- Trip preparation: 1 week;
- Viewing and buying stones in Africa: 7-10 days;
- Stone cutting: up to 30 days;
- Certification: 1 week;
- Sale: from 1 day, subject to a discount;

It is worth noting that many time expenditures are maximum only at the initial stages. The second and subsequent transactions will no longer require the permanent presence of the investor and the entire delegation on the ground in Africa.

It is possible to organize your own cutting, when purchasing additional equipment. Then there is an opportunity to develop a joint venture, and further reduce costs, both in money and in time.

Additionally:

- You can put your assets in the Malca-Amit's vault and **get a SKR** with a par value and Lloyd's of London insurance accepted by any Bank in the world;
- You can buy gold at a discount of up to 10% to the exchange. Taking into account expenses, the profit will be up to 5%;
- Work on other commodities such as coffee, cocoa, copper, etc...
- It is possible to create own jewelry brand.

Actual transactions may differ from the example above. The organizers are ready to discuss details and additional opportunities for collaboration with a real investor.

With respect,
Directorate of ProValue Industry.