



ProValue Diplomacy

Rather than guessing about how best to organize the export of your products and technologies to a new market for you, it is better to go yourself and hold direct negotiations with the leading companies in the region, and we will organize everything.

1. Organization of business missions to the desired region of the world

- a. Travel and flights, accommodation, logistics;
- b. Translators;
- c. Visiting fields, mining and objects of interest for business;
- d. You will attend Industrial exhibitions, Seminars and Round tables;
- e. Preparing screens, projectors, and meeting infrastructure;
- f. Providing marketing materials;
- g. Security provision.

For large companies, equipment manufacturers and holders of industrial technologies, it is most relevant to get together and come to the region, to the already prepared site where the leading companies of your industry will gather. We will prepare and provide everything in advance:

2. Организация встреч (без посредников) с ведущими компаниями региона

- a. Search for regional partners;
- b. Connecting You with customers and clients, consumers and producers of resources, users of your technologies;
- c. Presentation of your equipment and technologies to them;
- d. Conducting negotiations, agreeing on terms of cooperation.

3. Meetings with relevant agencies in the right country

- a. Meetings with government and regulatory agencies in the desired country;
- b. Support for institutes, laboratories, and patent holders;
- c. State support for your project;
- d. Participation in state projects, tenders, and state contracts;
- e. The involvement of industry press.

4. Verification of the legal status, reliability and financial viability of partners.

We work with companies in many countries of the world, and we are ready to provide you with promotion and **lobbying of your interests in the regions:**

- a. **Middle East** (Turkey, Iran, Saudi Arabia, UAE, etc.);
- b. **Africa** (South Africa, Guinea, Mali, Sierra Leone, Zambia, Zimbabwe, Burkina Faso, Tanzania, Nigeria, Sudan, Rwanda, Uganda, Morocco, etc.);
- c. **Central Asia** (Kazakhstan, Turkmenistan, Uzbekistan, Kyrgyzstan);
- d. **Latin America** (Brazil, Argentina, Venezuela);
- e. **Asian countries** (China, Vietnam, India, Thailand, Australia, Indonesia, Myanmar, Laos, Singapore, Korea, Japan, etc.);
- f. **Europe** (Great Britain, Italy, Switzerland, Bulgaria, Germany, France, Ukraine, etc.).